

## Message Text

UNCLASSIFIED

PAGE 01 BONN 06094 051044Z  
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W  
-----120805 051046Z /17

P R 051038Z APR 78  
FM AMEMBASSY BONN  
TO USDOC WASHDC PRIORITY  
INFO SECSTATE WASHDC 7343

UNCLAS BONN 06094

COMMERCE FOR ITA/BED

E.O. 11652 N/A  
TAGS:BEXP, GW  
SUBJECT: SPECIAL TRADE OPPORTUNITY FOR CAR TRAILERS

1. MR. WOLFGANG M. GELLHAUS, ADDRESS: VULKANSTR. 76,  
D-5300 BONN 2, GERMANY, WISHES TO IMPORT FROM THE  
U.S. WITHOUT TOO MUCH DELIVERY DELAY 1200 CAR  
TRAILERS, ALL METAL, 2-WHEEL/1 AXIS, DIMENSIONS OF  
LOAD SPACE APPROX. 1,00 X 1,70 X 0,40 M, TOP OPEN,  
HEAVY ANTI-RUST PAINTING OR SIMILAR PROTECTION,  
WHEELS APPROX. 12" INCL. TIRES, PAYLOAD APPROX.  
500 KG, TOTAL WEIGHT APPROX. 600 KG EACH, 12 VOLT  
BACKLIGHTS. PAYMENT, DELIVERY AND TAKE-OVER  
MODALITIES: CONTRACT AFTER INSPECTION OF  
SPECIMEN APPROVED BY BUYERS EXPERT; AT ORDER 1/3  
PARTIAL PAYMENT OF PURCHASE AMOUNT TO TRUSTEE  
BANK ACCOUNT. 1/3 AND 2/3 FINAL PAYMENT AFTER  
INSPECTION AND TAKE-OVER BY EXPERT COMMISSION OF  
BUYER; IN CASE OF READY STOCK PAYMENT BY ILC AT  
TAKE-OVER OF COMPLETE DELIVERY. OFFER SHOULD BE  
VALID THREE MONTHS.

2. COMMERCE IS REQUESTED TO BRING THIS OPPORTUNITY  
TO THE ATTENTION OF APPROPRIATE US MANUFACTURERS.  
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SINCE TIME IS OF ESSENCE, AN IMMEDIATE REPLY WOULD  
BE APPRECIATED.

STOESSEL

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 05 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978BONN06094  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780146-1134  
**Format:** TEL  
**From:** BONN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 59  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 90047db6-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 18 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3073307  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SPECIAL TRADE OPPORTUNITY FOR CAR TRAILERS  
**TAGS:** BEXP, GE  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014